

Anything is Possible with
**HOPE,
FAITH &
PRAYER**

Mission

Guideposts helps people from all walks of life achieve their maximum personal and spiritual potential. We are committed to communicating positive faith-filled principles for people everywhere to use in successful daily living.





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Because of You

MARGARET PEALE EVERETT

Dear Guideposts' Friends:

As I thought about what I wanted to say in this letter, the first word that came to me was gratitude – gratitude for your friendship, love and generous support. Because of you, we've been privileged to support the needs of millions of people through prayer, provided over 3 million pieces of inspirational literature to people in need worldwide, expanded our services to support the military, brought hope and comfort to over 20,000 hospitalized children and their parents through our Comfort Kits and so much more. Every one of our services is made possible because of your gifts.

I am grateful that you stand with us in this mission. My dad once said, "Both spiritually and

mentally, thankfulness, which is really an affirmation of God's goodness, works to our benefit and tends to let loose in our lives untold blessings." Because of your generosity, Guideposts is able to bring spiritual nourishment and inspiration to all who turn to us. Thank you for your commitment to this ministry, for your prayers and for your steadfast support. We are truly blessed to have you on our team.

I know my parents would be deeply pleased to see the dynamic organization Guideposts has become—continuously reaching out to new people in new ways. With each year the needs become even greater—and as you know, there is always so much more to do. I am personally grateful to every one of

you. We thank you for your support and look forward to another fruitful and effective year ahead in reaching millions more who need faith, hope and inspiration.

May God bless you, now and always,

Margaret Peale Everett

Margaret Peale Everett
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Touching Hearts and Lifting Spirits

JOHN TEMPLE

Dear Friends,

I am so grateful that, thanks to our very dedicated donors, staff and volunteers, Guideposts continues to be the source of positive, faith-filled principles for people everywhere.

Trusted by millions, Guideposts helps people to be more hopeful and caring. Motivated to serve and be living examples of positive thinking, we are dedicated to building up and supporting communities that lift-up people at their most vulnerable moments and sustain them spiritually during their daily struggles. Through our inspirational storytelling in our digital platforms, videos, prayer communities and publications, Guideposts empowers people to love more, hate less and do good in the world.

It has been a terrific first year serving Guideposts. We are fortunate that our founders, Norman and Ruth Peale, were keen in their foresight to create an organization that connects individuals on a deeply

personal level, touching hearts and lifting spirits. We connect with those who are in need of prayers or feel hopeless. Whether it is the need for health and healing, recovery from addiction, the strains of caregiving for a loved one or the price of service in our Armed Forces, Guideposts is there to make a positive impact on their lives.

Your support makes this all possible. Together we can help the world believe that anything is possible with faith, hope and prayer.

Be blessed,

A handwritten signature in blue ink, appearing to read 'John Temple'.

John Temple
President & CEO







Embracing Those Who Need Hope

HEATHER E. DENNIS

Dear Friends,

Thanks to your generous support, millions of people have come to depend on Guideposts' positive hope and faith-filled inspirational messages. You have put your heart into this ministry and we are so grateful. Guideposts is available where and when people need to be uplifted: from our magazines, devotionals and booklets to all forms of digital and social media that reach every generation with hope and inspiration.

With your help, we are bringing the message of faith and positive thinking to our Troops, the homeless, the elderly, the sick and injured, those in need of prayer to get them through unemployment, those grieving the loss of a loved one and every hurting soul who turns to us in their time of need.

Your kindness and generosity mean so much to us and those we serve, and I am pleased to

share with you this annual review to illustrate the significant difference your gift makes. Through your support, you are embracing those who need hope, encouragement, inspiration and prayer.

With our deepest appreciation for your commitment to Guideposts and its mission, we cannot thank you enough.

Blessings,

Heather E. Dennis
SVP, Guideposts Philanthropy
hdennis@guideposts.org

"Have great hopes and dare to go all out for them. Have great dreams and dare to live them. Have tremendous expectations and believe in them."

—Norman Vincent Peale



Bringing Spiritual Renewal

PABLO R. DIAZ

Dear Guideposts' Friends,

You, our caring friends, joined us hand in hand, heart to heart, as we moved together through a momentous year. Guideposts Outreach Ministry continues to touch people deeply wherever they are in their journey bringing them spiritual renewal, faith and hope. Making the world a better place by helping people of all ages and from all walks of life to achieve their maximum personal and spiritual potential is the core of Guideposts' mission. We are committed to communicating positive, faith-filled principles for people to use in successful daily living and are extraordinarily grateful to have you on this journey with us.

Our goal is to continue to enlarge our reach and impact increasing all segments of our Outreach Ministries and services—inspirational publications (both print and digital), Guideposts for Kids Comfort Kits for hospitalized children/

youth ministries, Military Outreach for servicemen and women and their families, and production of Guideposts' digital resource tools providing online services and materials. Guideposts' hallmark is inspiring the world to believe that anything is possible with hope, faith and prayer.

In the simple, beautiful words of the Lord's Prayer, we thank you for helping *thy kingdom come and thy will be done, on earth as it is in Heaven*. May God bless you abundantly and thank you for your generous support.

Be blessed,

Rev. Dr. Pablo R. Diaz
Vice President of Ministries

**"By arming yourself in faith,
you can face life's toughest
challenges."**

—Norman Vincent Peale





Vision

Guideposts makes the world a better place.

We are the trusted organization that reaches millions of people.

We view our work as a calling to make humanity more hopeful and caring.

We are motivated to serve and to be living examples of positive thinking.

We build and support communities that lift-up individuals at their most vulnerable moments and sustain them during their daily struggles.

We inspire through storytelling and provide a supportive environment for individuals to share their journeys of spiritual discovery and healing.

We design Guideposts experiences to connect people and motivate them to change their lives and the lives of others.

We empower people to love more, hate less and do good in the world.

Guideposts reaches millions of people each year with messages of hope, faith and prayer.

7,000,000

magazine & book readers

2,200,000

email subscribers

3,000,000

social media users

770,000

monthly site visits

3,100,000

outreach materials distributed

Belief in the Power of Prayer

Motivated by our faith in the power of prayer, we continue to grow our digital prayer presence through both social media platforms and ongoing digital outreach. Through this digital presence, we welcome people from around the world and are able to reach them where they are: in their homes, at their jobs or anywhere on the go, through their cell phones and other mobile devices.

This year, our powerful prayer community continued to grow. The OurPrayer Facebook page grew 27% reaching an impressive 1.678 million followers and received more than 1.56 million Likes. Nuestra Oracion, the Spanish version of OurPrayer Facebook, also charted impressive growth. The current 199,817 followers increased from just 153,000 the previous year. Our Instagram account, offering beautiful inspirational posts, has nearly 120,000 active followers.

During natural disasters and in times of crisis, we posted Community Prayer Alerts on our social media platforms to invite people to pray. These serve as an opportunity to offer hope and unite our community when we face

situations that may feel overwhelming.

In addition, we encouraged our followers to pray for one another on both our website and directly on the social media pages—and they responded! Through an increased schedule of Facebook Live events, which feature live prayer, as well as prayer tips and stories about the power of prayer, we let our social media followers know that their prayer requests matter.



The prayer presence extends far beyond our social media pages. This year, we welcomed hundreds of people to our annual Thanksgiving and Good Friday Days of Prayer and received thousands of prayer requests, both written

and digitally, leading up to the two events. Our eight other online days of prayer also generated thousands of prayer requests. More than 138,000 subscribers receive the *Power of Prayer* newsletter each week, which features stories, articles and prayer tips. Our free e-books, which are collections of stories about prayer, are available on the website and are among the most popular.





“Thank you for the continual prayers. There is a great uplifting of peace.”

—Matt

(OurPrayer Instagram)

138,000

subscribers to the *Power of Prayer* newsletter

118,000

Instagram followers

27%

increase in Facebook followers

Helping our Military Men and Women Through Hope, Faith and Prayer

Thanks to you, this year we gave away more than one million copies of inspirational publications to help sustain the men and women serving our country. As more Americans risk their lives to defend our freedom, dedicated U.S. Military chaplains continue to request copies of *Guideposts* magazine, the military-edition of *Daily Guideposts*, inspirational booklets and personally signed Christmas cards.



of our nation's Armed Forces. Currently, we have 608 military and VA accounts. Also this year, six new military and VA writers joined our efforts to produce various products and services including the military *Daily Guideposts* and *Mornings with Jesus*.

We are very excited about our new partnership with the American Forces Network (AFN). The AFN broadcasts popular American radio and television

programs from major U.S. networks to military bases overseas, as well as U.S. Navy ships at sea, making this service available to over 500,000 active American service members, U.S. government civilians and their family members. Guideposts is providing inspirational and uplifting video messages for the AFN to use during programming breaks since commercial endorsements are not permitted. Additionally, there are thousands of veterans who will see these video clips broadcast on Closed Circuit TV at VA medical centers across the nation. We hope you will visit www.guideposts.org/afn to learn more.

Distribution of the military *Daily Guideposts* devotional was up 6% this year and our overall booklet distribution reached 207,000. Our booklets designed to help bring stability to our Military were highly successful, *Building Wealth* was distributed to 42,000 and *Financial Readiness* to 28,000. Personally signed greeting cards are always welcome and were shared with 197,000 military personnel.

With 10 military base and VA medical center visits this year, together we ensured that Guideposts Military Outreach was a main focus for those who spiritually support members





197,000

personally signed greeting
cards shared

6%

increase in distribution

608

Military and VA accounts

“Just wanted to thank everyone at Guideposts Outreach for helping us care for the deployed soldiers that we mail to all year round. We mail 130 boxes a week.”

— D.J.

Operation Care
Package

Inspiration for Many

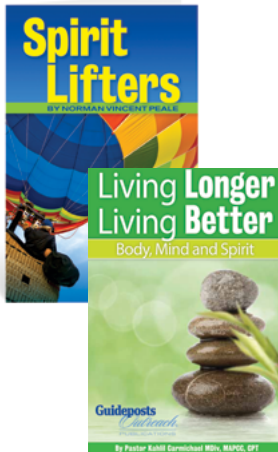
Through an array of Guideposts publications, we delivered the power of faith, practical help for life's challenges and fellowship to more than 3 million people.

Highlights from this year, thanks to your generous support, included surpassing our booklet distribution goal of 1.4 million through a mix of print and digital strategies. Digital downloads for booklets and magazines were up by 9%, with Guideposts.org booklet downloads increasing by 80%. We received requests for 110,000 copies of *Empowered by Faith*, the 2018 annual booklet – this number includes distribution to our Military, English and Spanish audiences.

Partnerships also continued to be a valuable part of our success. Our partnership with Refreshing Hope Ministries, an online church, helped distribute 20,000 digital booklets through their website, and

contributed to the 8,000 digital downloads received via the Guideposts site through online marketing promotions. We continued working with the National Federation of the Blind and distributed over 46,000 digital audio copies of *Guideposts* magazine. Participation in the Thanksgiving celebration with Bridgeport Rescue Mission allowed us to provide 4,000 packets of Outreach booklets to the community.

Together, we make a difference every day, inspiring people to believe anything is possible with hope, faith and prayer. Through our complimentary publications we encourage, inform, entertain and tell true stories of personal change. Guideposts is regarded as the reassuring voice of a trusted friend and you helped us achieve this goal.





“We received our wonderful shipment today of inspirational booklets and already our spirits were lifted. Thanks again for remembering us and your Public Health Care System. We appreciate your support.”

—Mamie, Elmhurst Hospital

80%

increase in Guideposts.org
booklet downloads

3,100,000

people reached through
outreach publications

1,400,000

outreach booklets
distributed

Feeling Your Generosity, Compassion and Love

Guideposts believes anything is possible—including cheering up sick and injured children. Heading into its 13th year, Comfort Kits hit a new milestone of providing over 200,000 kits to children receiving medical treatments. The program began in 2006, distributing kits during a pilot year to 10 hospitals. The kits are now providing relief, comfort and care to children in hundreds of hospitals nationwide. Without you, we never could have achieved this.



true stars of this program are the thousands of smiles shared by all of the children.

We're happy to share that, because of your faithful prayers and support, we have garnered 72,000 Facebook fans. Also, because of people like you, Guideposts was able to create a parent devotional, *Comfort for Your Soul*, by author Shelly Beach, that is available for digital download on the Guideposts website.

We are extremely grateful for you. This year, more than 20,000 children and their families, have felt your generosity, compassion and love. These families throughout 38 states nationwide have found the love, peace and happiness that eased the anxiety, pain and suffering of our nation's beloved children and their families.



Recently, the kits also had a makeover. The hard box has given way to a soft-sided case to make for easier storage at the hospitals to be readily available when the need arises. The essential elements of the kit remain the same, a revised journal, stress ball, stickers, crayons and of course a stuffed toy, Sparkle. While Sparkle is a star – the



20,000

sick and injured kids
were positively impacted
through Comfort Kits

72,000

Facebook fans

“We appreciate your
support of our House and
its families. Thank you for
your donation.”

— Sue

Ronald McDonald
House of Knoxville

A Legacy for the Lord's Work

"Tragedy often makes us stronger in our faith, and we can use the entire experience for good," Constance Newhouse says. And that good is the hallmark of the faith-in-action life of this generous woman whose service to others forms the heart of her life. Though she has seen her share of tragedies, her voice is strong, her commitment unwavering and the deep joy she experiences rings in every word. "My heart truly believes in the mission and outreach of Guideposts," she says. "And I'm excited to announce that my daughter, Cheryl Phillips, is carrying on the legacy of being the next Guideposts Cabinet member in the family."

An enthusiastic reader of Guideposts for more than 52 years, Constance took out her first annuity with Guideposts in 2005, just after Dina, the youngest of her four daughters, was diagnosed with malignant melanoma. Constance has also named Guideposts in her will. Dina died two months later at age 39. On the very same day two years later, Slater, a beloved young grandson, passed into the arms of God. In 2011, Curtis, Constance's husband of 58 years, passed away, and soon after, a beloved son-in-law.

"I tell people that even with these tragedies, I am truly blessed," she says, "and they find it hard to

believe. I tell them that I've been blessed with a wonderful family and that everyday I receive more of the Lord's blessings." Those blessings come in the form of her work as a child advocate, her service as an 11th hour hospice worker, Eucharistic Minister and her community work with children in crisis whose parents can't support them. On top of all that, Constance finds time to walk two miles or swim several times a week.

"I'm really in tune with what Guideposts does for the military," Constance says.

"We've all served in the Air Force, and that includes me, my husband and all four of our daughters, including their husbands." The Comfort Kit Ministry also has a place in Constance's heart. "I so wish Slater might have had the kit when he was dying, and I want to help other children and their families receive the peace, love and hope in God's promises that the kits provide."

"My faith grows stronger and deepens as life marches on," she says. "I'm grateful that I can help people through their own hard times, and my gift to Guideposts does just that. I know my money will be put to doing the Lord's work. The main thing I tell everyone is do it today, because you are not promised tomorrow." Constance advises.

"It's been a wonderful life, and I'm not excited about leaving it, but I'm ready if the Lord calls me home today or tomorrow. I've included Guideposts in a legacy that will continue far beyond my life, and there's great comfort and solace in that."

—Constance Newhouse



Newhouse Family





Introducing Our New Faith Society!

Enjoy many benefits, knowing that your annual gifts to Guideposts are inspiring the world to believe that anything is possible with hope, faith, and prayer.

Your Annual Contribution					
Guideposts Faith Society Benefits by Level	Spiritual Pillar \$500-\$999	Joyful Patron \$1,000-\$2,499	Positive Steward \$2,500-\$4,999	Prayerful Pillar \$5,000-\$9,999	Inspiring Angel \$10,000+
Guideposts Faith Society Gift	✓	✓	✓	✓	✓
Special Discount Offers on Guideposts Publications	✓	✓	✓	✓	✓
Guideposts Foundation Positive Impact Newsletter	✓	✓	✓	✓	✓
Special Digital Up-date and Inspirational Message	✓	✓	✓	✓	✓
Free Guideposts Book in ePDF or ePub version	✓	✓	✓	✓	✓
Special Discount Offer on Guideposts Writing Course Video Series of "How to Tell a Good Story"	✓	✓	✓	✓	✓
One-Year Print Subscription to a Guideposts Publication (Current subscribers may extend subscriptions one year or gift it!)	✓	✓	✓	✓	✓
Recognition in Guidepost Annual Report	✓	✓	✓	✓	✓
Personal Liaison for Prayer Requests & Questions		✓	✓	✓	✓
Invitation to the Guideposts Days of Prayer		✓	✓	✓	✓
Exclusive Preview of Select Guideposts Articles (via email)		✓	✓	✓	✓
A Guideposts Christmas Gift		✓	✓	✓	✓
Invitation to attend biennial Guideposts Inspirational Retreat			✓	✓	✓
Invitations to all Guideposts Connects' Events (May include member of Guideposts Senior Leadership, Editorial or a <i>Daily Guideposts</i> Writer)			✓	✓	✓
Personal opportunity to speak with a Member of Guideposts Management Team				✓	✓
Invitation to tour Guideposts Editorial Offices in NYC				✓	✓
Invitation to Curator Tour of Peale History & Visitors Center				✓	✓
Personal opportunity to visit with a Member of Guideposts' Senior Leadership Team					✓

Questions? Contact Guideposts Foundation's Team at Membership@Guideposts.org or call (800) 728-5653, ext. 4

Based on a donor's total giving during Guideposts' Fiscal Year, July 1, 2018 - June 30, 2019. Benefits as of May 2018 and are subject to change. Guideposts is a registered 501(C)(3) nonprofit organization.

Our deepest thanks go to everyone who has been moved to support Guideposts Outreach Ministry programs in whatever way they can.



Guideposts®

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We would like to extend our deepest thanks to the following individuals for their extraordinary generosity. The members of the Guideposts Founders Society have cumulative lifetime giving of \$25,000+ in contributions and funded planned gifts.

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Mrs. Sherri L. Daniels
Mr. Dick Davenport
Mr. and Mrs. Kenneth W. Davis

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Ms. Linda Novosad

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Jeanette Belen Nunez
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Ms. Sharon Oczkowicz
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Supporters: 10,507

† Deceased

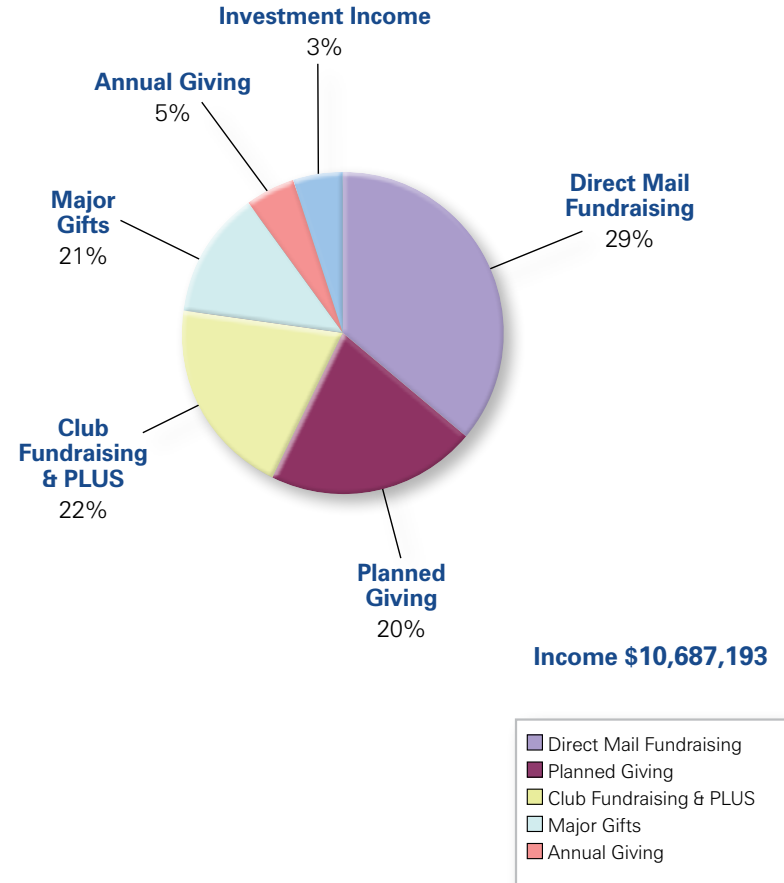


Income

FOR FY 2018
JULY 1, 2017 — JUNE 30, 2018

GUIDEPOSTS FOUNDATION INCOME

Direct Mail Fundraising	\$3,094,523	29%
Planned Giving	\$2,144,344	20%
Club Fundraising & PLUS	\$2,311,554	22%
Major Gifts	\$2,254,826	21%
Annual Giving	\$590,693	5%
Investment Income	\$291,252	3%
Total	\$10,687,192	100%

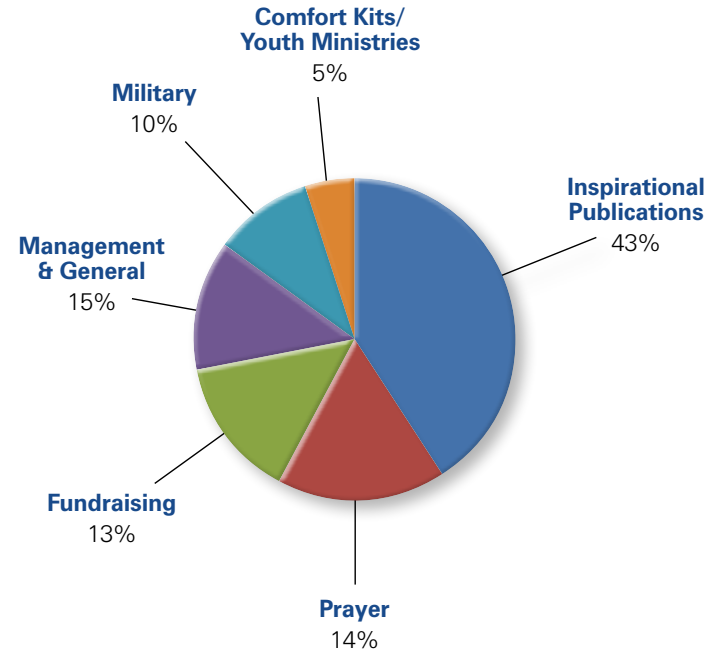


Expenses

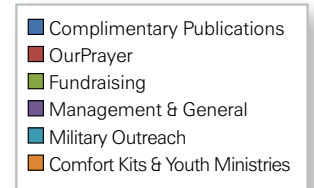
FOR FY 2018
JULY 1, 2017 — JUNE 30, 2018

GUIDEPOSTS FOUNDATION EXPENSES

Inspirational Publications.....	\$4,071,266	.....	43%
Management & General.....	\$1,359,846	.....	15%
Prayer	\$1,328,581	.....	14%
Fundraising	\$1,230,618	.....	13%
Military	\$909,208	.....	10%
Comfort Kits/Youth Ministries	\$481,497	.....	5%
TOTAL.....	\$9,381,016	.....	100%



Expenses \$9,381,016





One Legacy

OUR FOUNDERS

GUIDEPOSTS was founded in 1945 by Dr. Norman Vincent Peale and his wife, Ruth Stafford Peale. Dr. Peale was one of the foremost motivational speakers and ministers of the 20th Century. He wrote 46 books, including the inspirational bestseller, *The Power of Positive Thinking*, first published in 1952. More than 20 million copies of this acclaimed book have been sold. Mrs. Peale led the ministries at the Peale Center for Christian Living, now merged with Guideposts, and served as Chair of the Board of Guideposts. Exemplifying the Peale philosophy that Positive Thinking is faith in God and belief in oneself, Guideposts moves forward in its mission of helping people from all walks of life achieve their maximum personal and spiritual potential.

Through magazines, books and digital assets, Guideposts communicates positive, faith-filled principles for people everywhere to use in successful daily living.

Ways to Give

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A Bequest through your will: This is the simplest way to make a gift; you only have to add the following specific language to your will naming Guideposts Foundation as a beneficiary: "I give, devise, and bequeath _____ (a certain sum, a percentage of the estate, or the remainder of the estate)

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Life Insurance: This is an ideal way to make a gift that will be larger than what you paid for it. You only need to make Guideposts Foundation the owner and

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Retirement Plans: Retirement plans may create a large income tax problem for children or other heirs. Since charities do not pay income tax, leaving this sum to Guideposts may offer a tax savings to your estate. All you need to do is name Guideposts as a beneficiary of some, or all, of your retirement plan.

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Please call us at 203-749-0418 or visit www.Guideposts.org/support for more information.



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